Step 18: Mock Interview Assessment

t is time to do a mock interview several times and assess yourself for readiness. We recommend that you and your interview partner both fill out the assessment to compare results.

Role play the four (A-D) interview steps with your Interview Success Form.

SKIL	PAGE #	
A	The Hello : first handshake, eye contact, comfortable smile and tone, offer copies of your resume	
В	The Interview Questions: answer all the toughest ones	
С	Asking 2-3 job related questions and ending with a turn-around question	
D	Close with a compliment and asking for the next interview or job	

Activity Alert!

Practice the Interview
(13 times creates a habit)

	Below Average 1 pt.	Average 3 pt.	Above Average 5 pt.		Below Average 1 pt.	Average 3 pt.	Above Average 5 pt.
Quality of the hello aspects		\bigcirc		Asked good question	s 🔵	\bigcirc	\bigcirc
Offered copies of the resume		\bigcirc		Demonstrated interest or enthusiasr	n 🔘	\bigcirc	\bigcirc
Comfortable speaking tone and demeanor				Able to maintain poise and smiling	a 🔘	\bigcirc	
Clear & concise answers		\bigcirc		Thanked them for their tim	e 🔵	\bigcirc	\bigcirc
Believable "worth paying for" answers		\bigcirc		Asked for the next step or the join	o ()	\bigcirc	\bigcirc
Ending tough questions with a question				TOTAL POINTS	i:		

Using the value for each given category, add up your score and find out if you're ready or need more practice:

POINTS

46 - 55: Ready to win!

37 - 45: More practice needed in low scoring areas

19 - 36: More practice overall is needed

Needing more practice is just another opportunity to be the best.

Remember that professionals do not merely train to compete - they train to win!